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TODD DUNNEAN



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SALE

# KILLING THE SALE

THE 10 FATAL MISTAKES  
SALESPEOPLE MAKE

AND HOW TO AVOID THEM

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# **Killing the Sale: The 10 Fatal Mistakes Salespeople Make and How to Avoid Them**

Todd Duncan

There are nearly 12.2 million salespeople within the United States-that's approximately 1 out of each 23 people! Salespeople are everywhere, Killing the Sale: The 10 Fatal Mistakes Salespeople Make and How to Avoid Them promoting every little thing imaginable. a few Killing the Sale: The 10 Fatal Mistakes Salespeople Make and How to Avoid Them are Killing the Sale: The 10 Fatal Mistakes Salespeople Make and How to Avoid Them creating a killing, yet a better percent prove sufferers of the revenues industry-and their very own mistakes. a few are basic bumps within the street towards success. Others are extra damaging. yet many are deadly to a career.Duncan addresses those catastrophic error with readability and directness. no matter if you are a pro revenues specialist or anyone contemplating revenues as a career, Duncan's knowledge might be useful keep away from mistakes in perception, practice, and function which could not just kill a sale but in addition your career.

Mr. Duncan supplies loads of strategies and tips to use during this book. He specializes in 10 Killing the Sale: The 10 Fatal Mistakes Salespeople Make and How to Avoid Them issues revenues pros do this prevent their ability to be potent revenues people. whereas Mr. Duncan talks quickly like a salesperson he does a very good activity of explaining and getting his element across. (Audible Audiobook)

## **Killing The Sale The 10 Fatal Mistakes Salespeople Make And How To Avoid Them**

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